

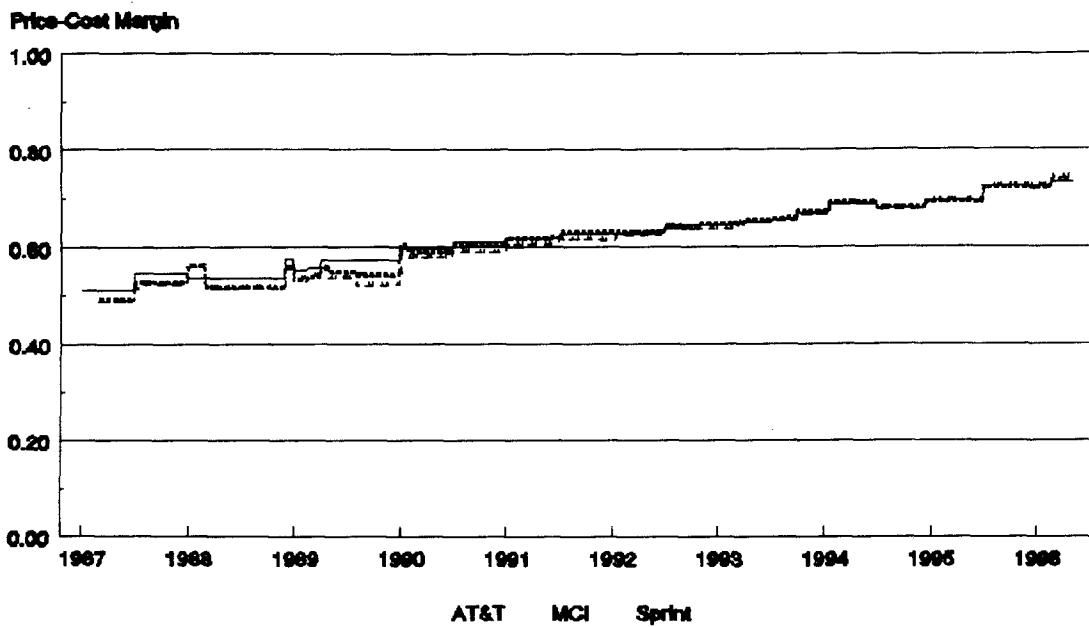
## **SCENARIO FOUR**

### **CALLING PATTERN DISTRIBUTION**

Time-of-Day Distribution		
	MTS	WATS, 800 & Combined Services
Day	85 %	40%
Evening	10 %	30%
Night/Weekend	5 %	30%

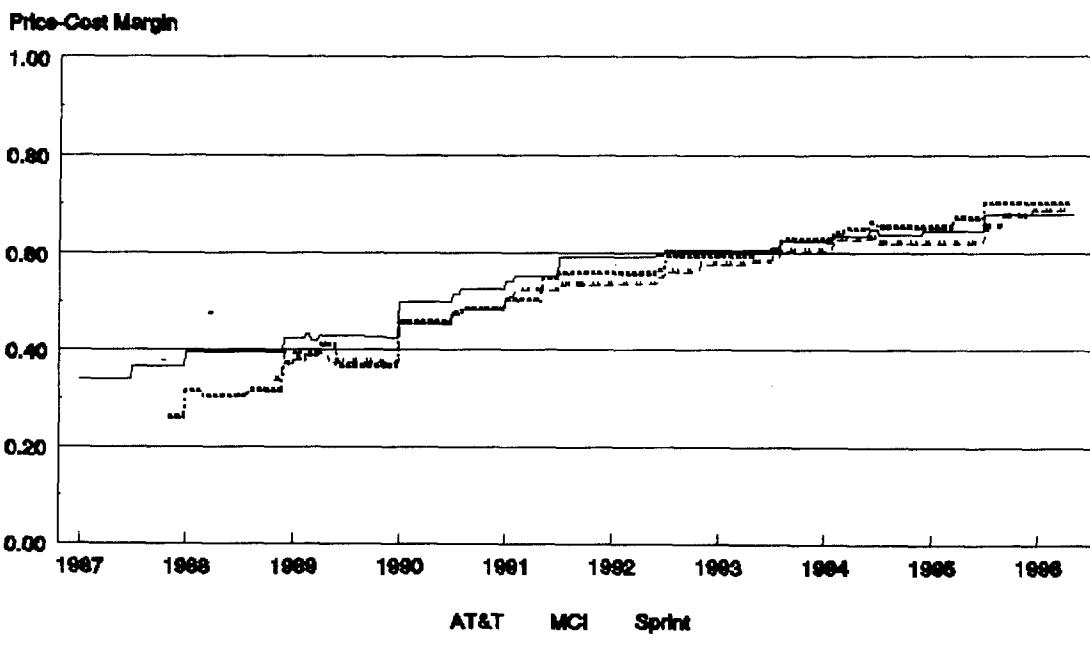
Mileage Distribution of Interstate Calls		
	MTS	WATS, 800 & Combined Services
0-292	54 %	54%
293-430	37 %	37%
431-925	8 %	8 %
926-1910	1 %	1 %
1911-3000	0 %	0%

**APPENDIX B-FIGURE TWENTY-FIVE**  
**PRICE-COST MARGINS FOR MTS**



Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

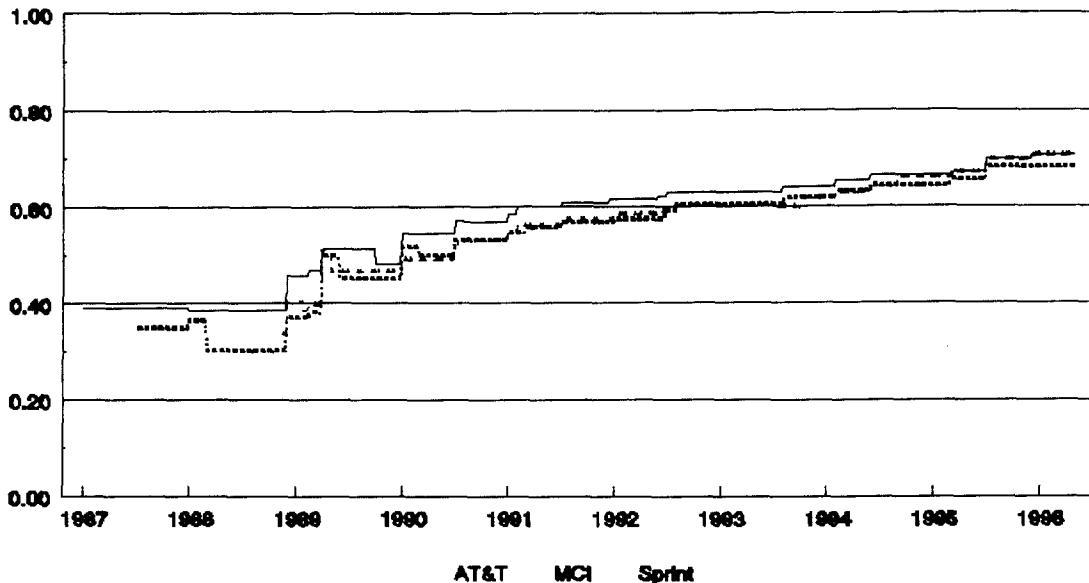
**APPENDIX B-FIGURE TWENTY-SIX**  
**PRICE-COST MARGINS FOR WATS SWITCHED OUTBOUND**  
**(100 HOURS PER MONTH)**



Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE TWENTY-SEVEN**  
**PRICE-COST MARGINS FOR WATS DEDICATED OUTBOUND**  
**(1,000 HOURS PER MONTH)**

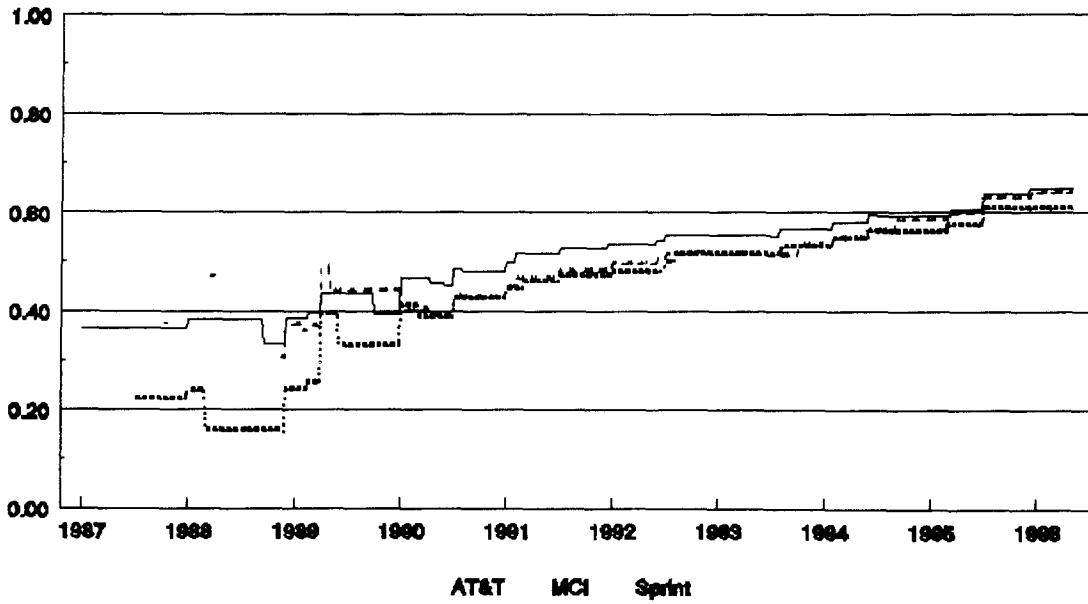
Price-Cost Margin



Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE TWENTY-EIGHT**  
**PRICE-COST MARGINS FOR WATS DEDICATED OUTBOUND - 36 MONTH CONTRACT**  
**(1,000 HOURS PER MONTH)**

Price-Cost Margin

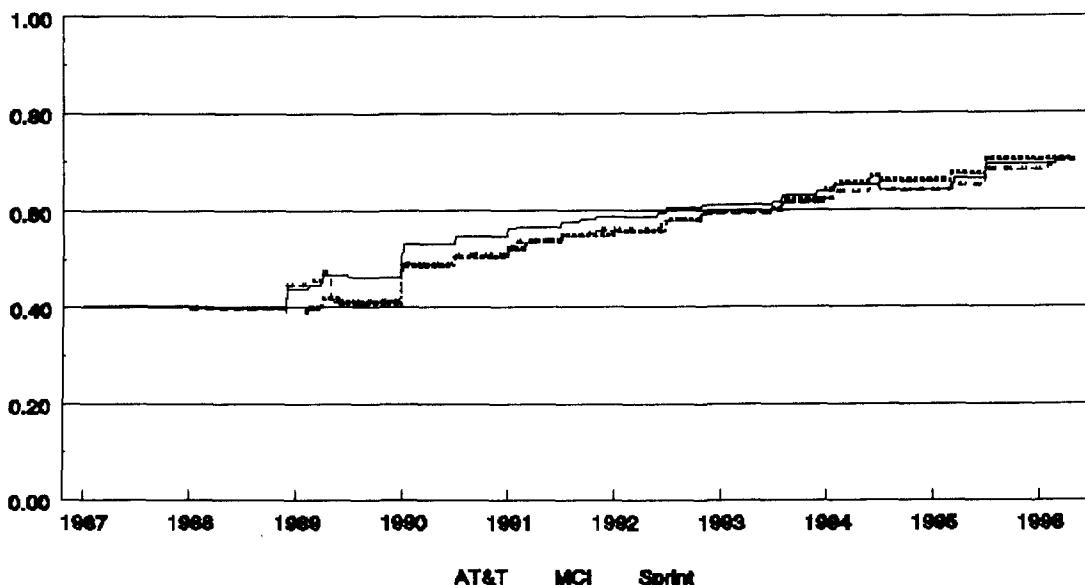


Note: Sprint uses a 24 month contract.

Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE TWENTY-NINE**  
**PRICE-COST MARGINS FOR WATS SWITCHED INBOUND**  
**(100 HOURS PER MONTH)**

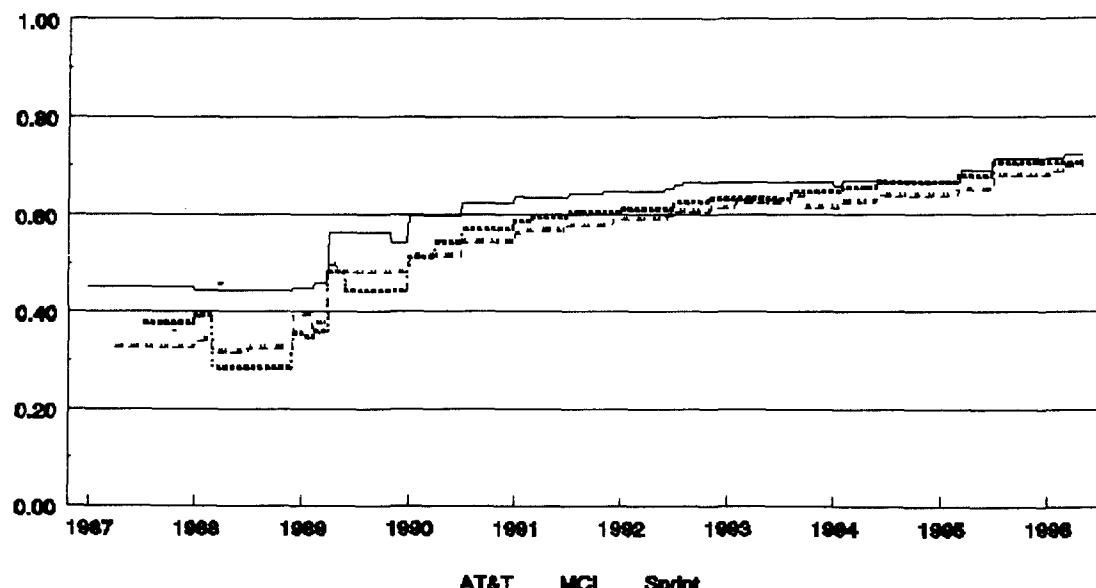
Price-Cost Margin



Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

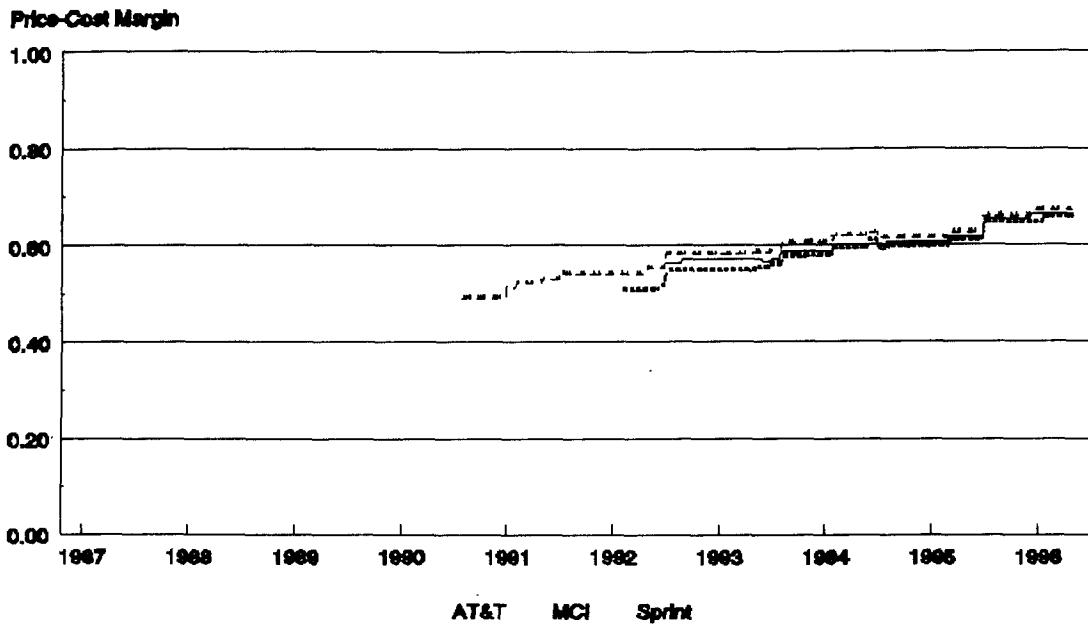
**APPENDIX B-FIGURE THIRTY**  
**PRICE-COST MARGINS FOR WATS DEDICATED INBOUND**  
**(1,000 HOURS PER MONTH)**

Price-Cost Margin



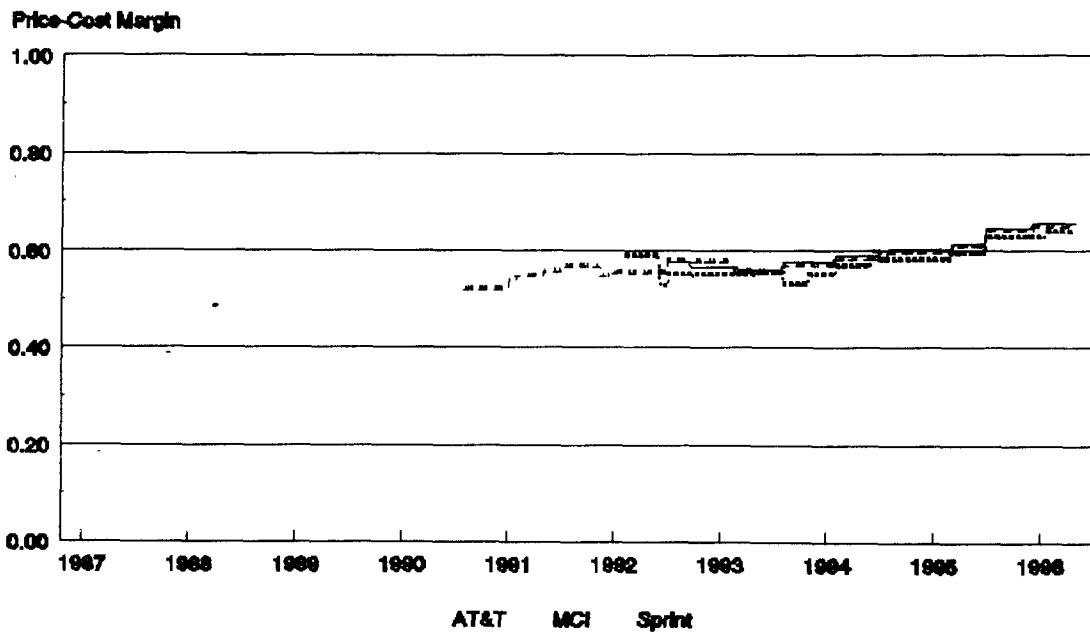
Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE THIRTY-ONE**  
**PRICE-COST MARGINS FOR COMBINED SWITCHED SERVICE**  
**(100 HOURS PER MONTH)**



Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE THIRTY-TWO**  
**PRICE-COST MARGINS FOR COMBINED DEDICATED SERVICE**  
**(1,000 HOURS PER MONTH)**



Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

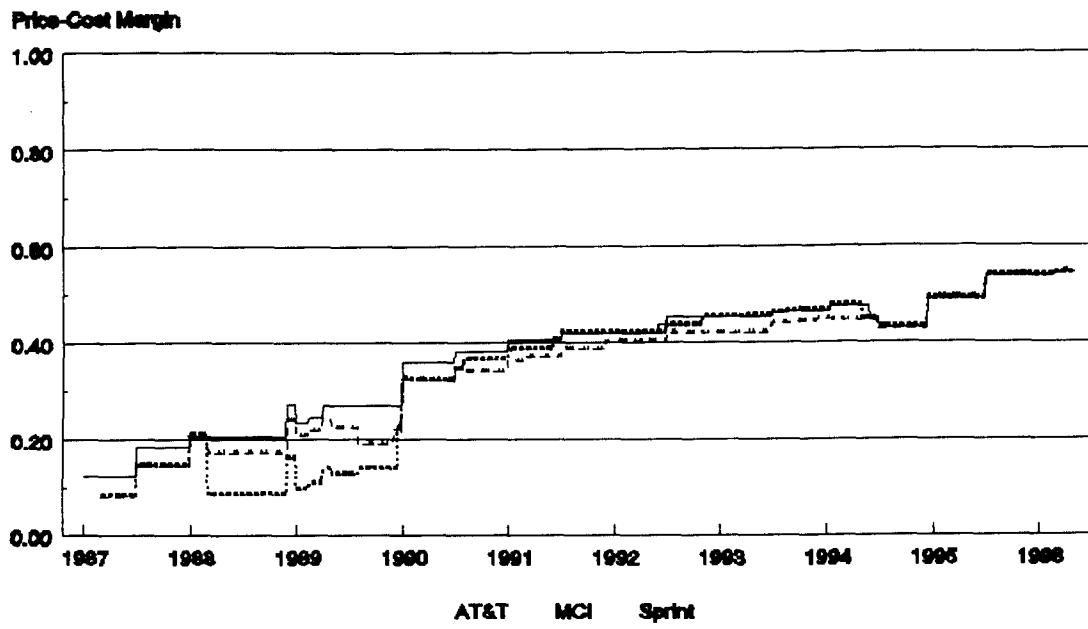
## **SCENARIO FIVE**

### **CALLING PATTERN DISTRIBUTION**

Time-of-Day Distribution		
	MTS	WATS, 800 & Combined Services
Day	5 %	5 %
Evening	10 %	10 %
Night/Weekend	85 %	85 %

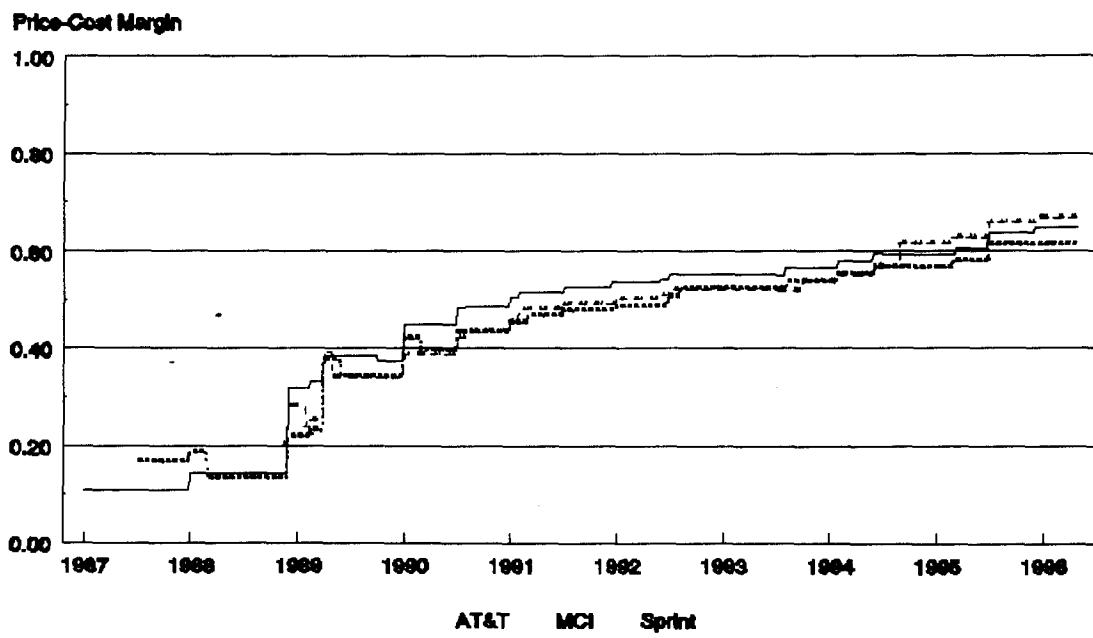
Mileage Distribution of Interstate Calls		
	MTS	WATS, 800 & Combined Services
0-292	54 %	54 %
293-430	37 %	37 %
431-925	8 %	8 %
926-1910	1 %	1 %
1911-3000	0 %	0 %

APPENDIX B-FIGURE THIRTY-THREE  
PRICE-COST MARGINS FOR MTS



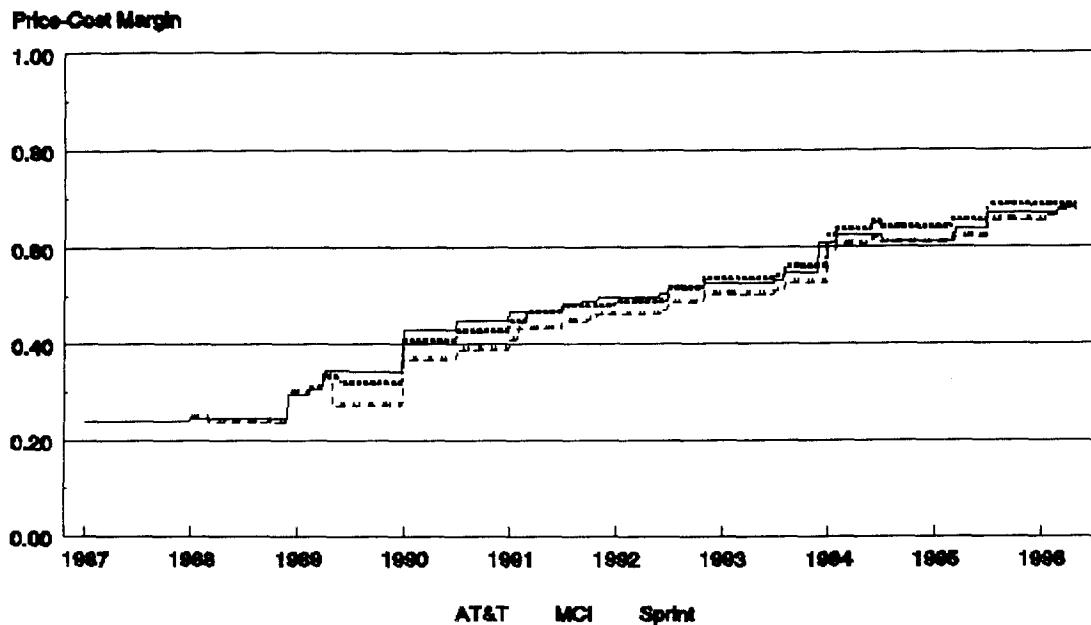
Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

APPENDIX B-FIGURE THIRTY-FOUR  
PRICE-COST MARGINS FOR WATS DEDICATED OUTBOUND  
(1,000 HOURS PER MONTH)



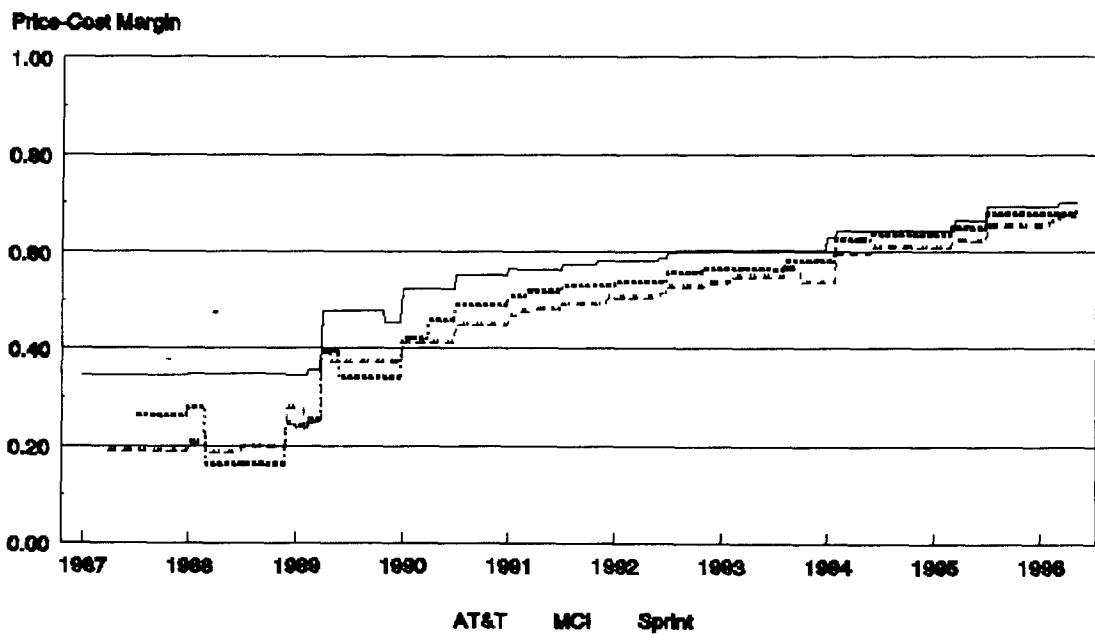
Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE THIRTY-FIVE**  
**PRICE-COST MARGINS FOR WATS SWITCHED INBOUND**  
**(100 HOURS PER MONTH)**



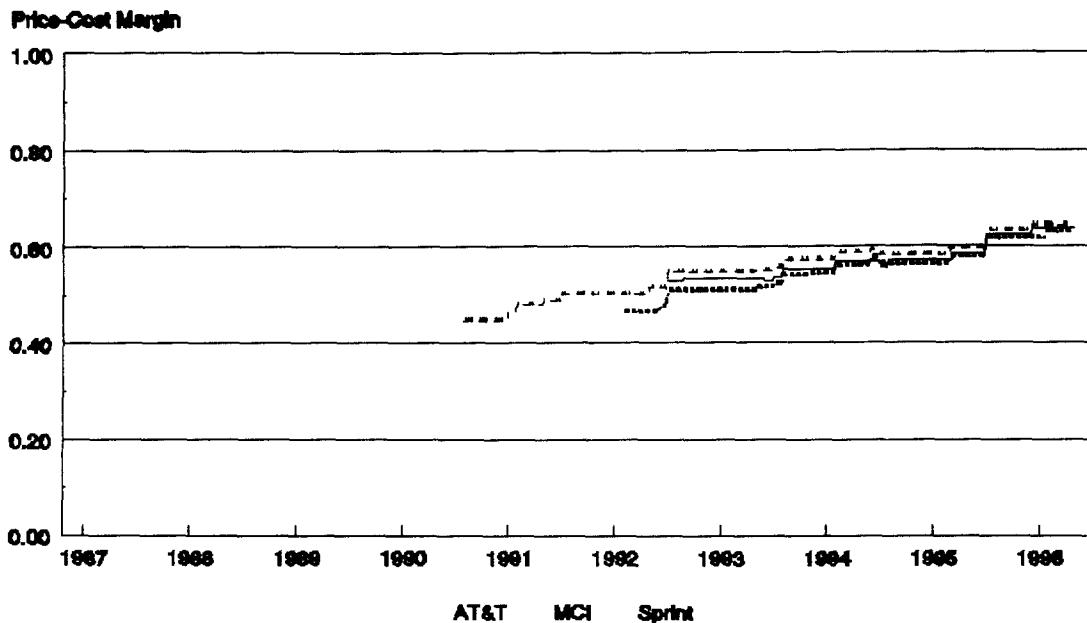
Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE THIRTY-SIX**  
**PRICE-COST MARGINS FOR WATS DEDICATED INBOUND**  
**(1,000 HOURS PER MONTH)**



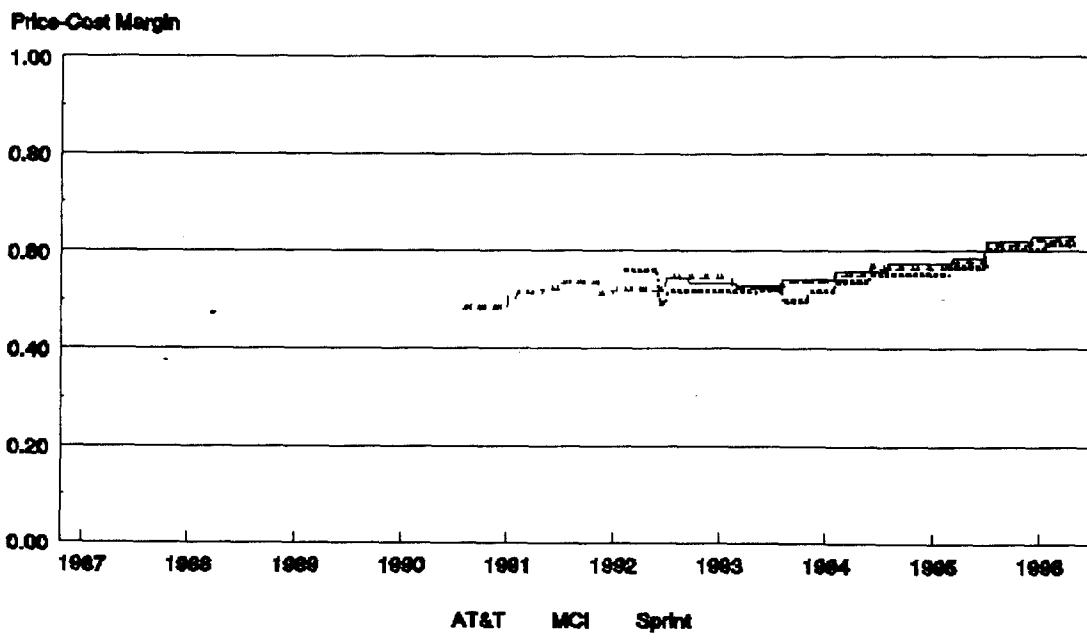
Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE THIRTY-SEVEN**  
**PRICE-COST MARGINS FOR COMBINED SWITCHED SERVICE**  
**(100 HOURS PER MONTH)**



Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE THIRTY-EIGHT**  
**PRICE-COST MARGINS FOR COMBINED DEDICATED SERVICE**  
**(1,000 HOURS PER MONTH)**



Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

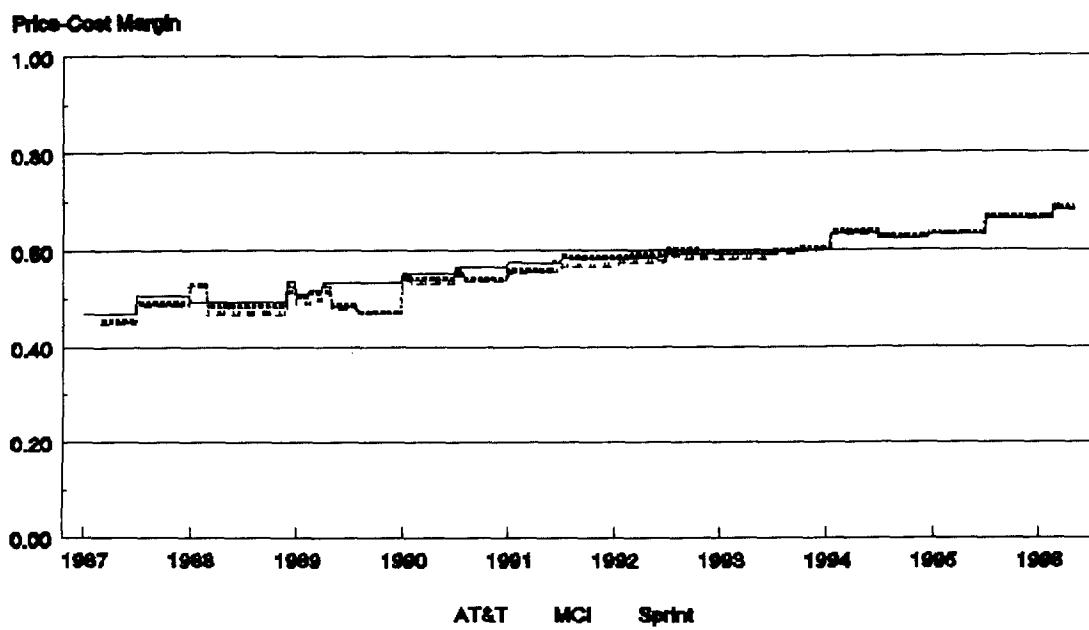
## SCENARIO SIX

### CALLING PATTERN DISTRIBUTION

Time-of-Day Distribution		
	MTS	WATS, 800 & Combined Services
Day	40%	85%
Evening	30%	10%
Night/Weekend	30%	5%

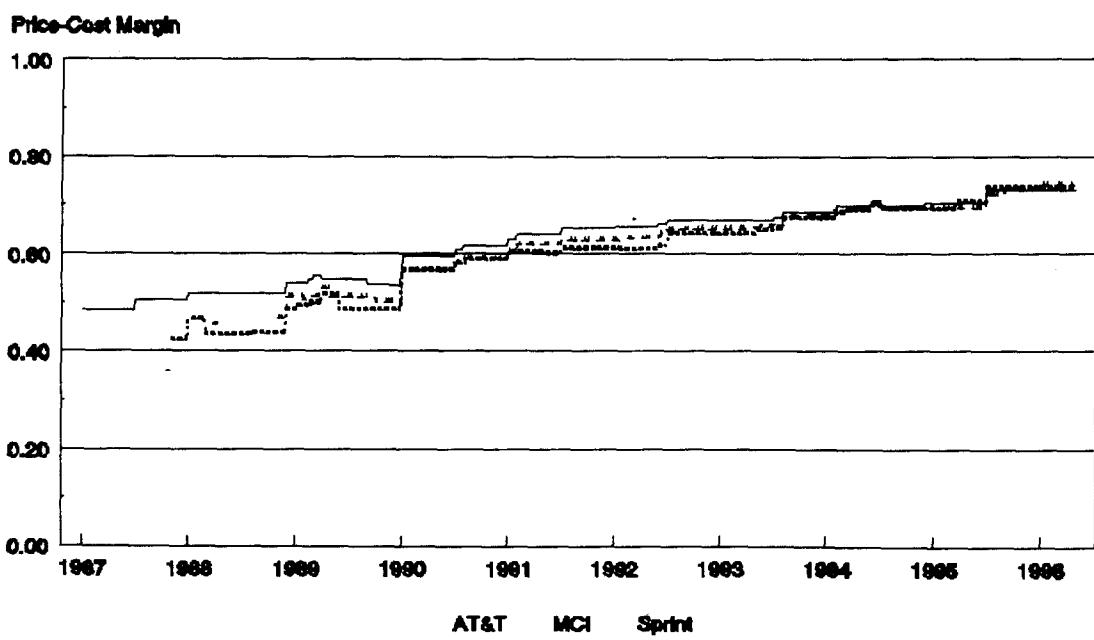
Mileage Distribution of Interstate Calls		
	MTS	WATS, 800 & Combined Services
0-292	0%	20%
293-430	1%	20%
431-925	8%	20%
926-1910	37%	20%
1911-3000	54%	20%

**APPENDIX B-FIGURE THIRTY-NINE**  
**PRICE-COST MARGINS FOR MTS**



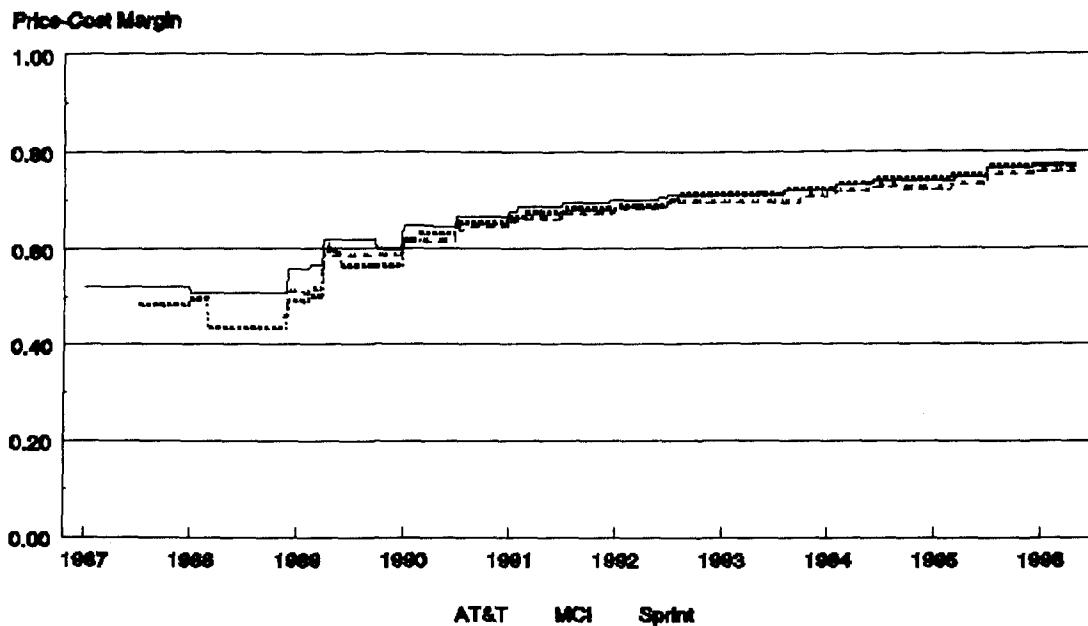
Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FORTY**  
**PRICE-COST MARGINS FOR WATS SWITCHED OUTBOUND**  
**(100 HOURS PER MONTH)**



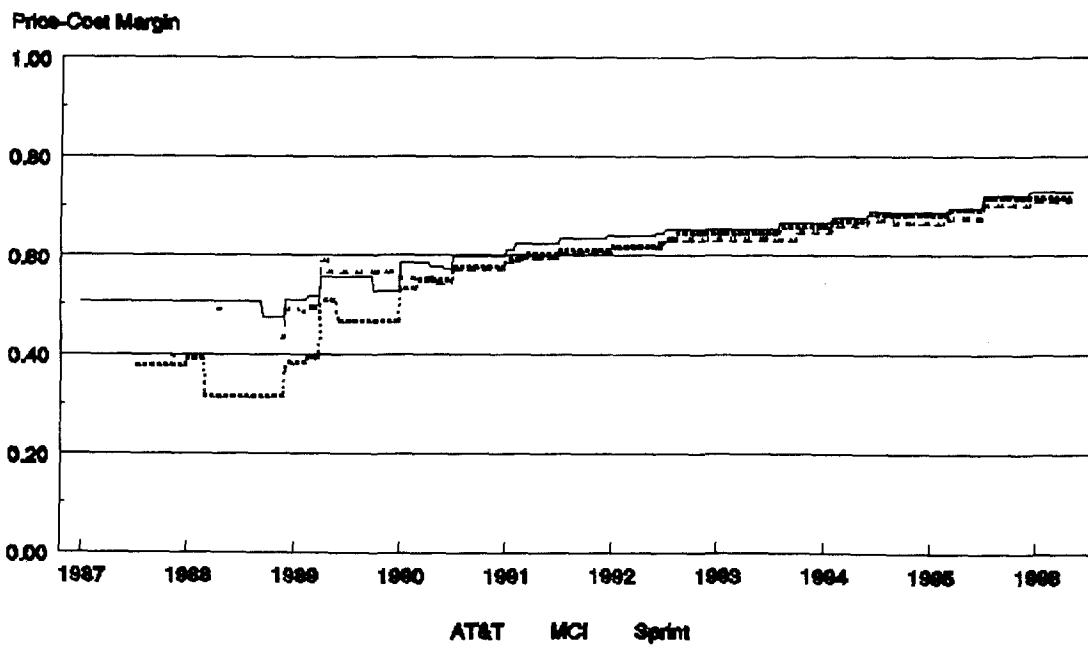
Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FORTY-ONE**  
**PRICE-COST MARGINS FOR WATS DEDICATED OUTBOUND**  
**(1,000 HOURS PER MONTH)**



Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

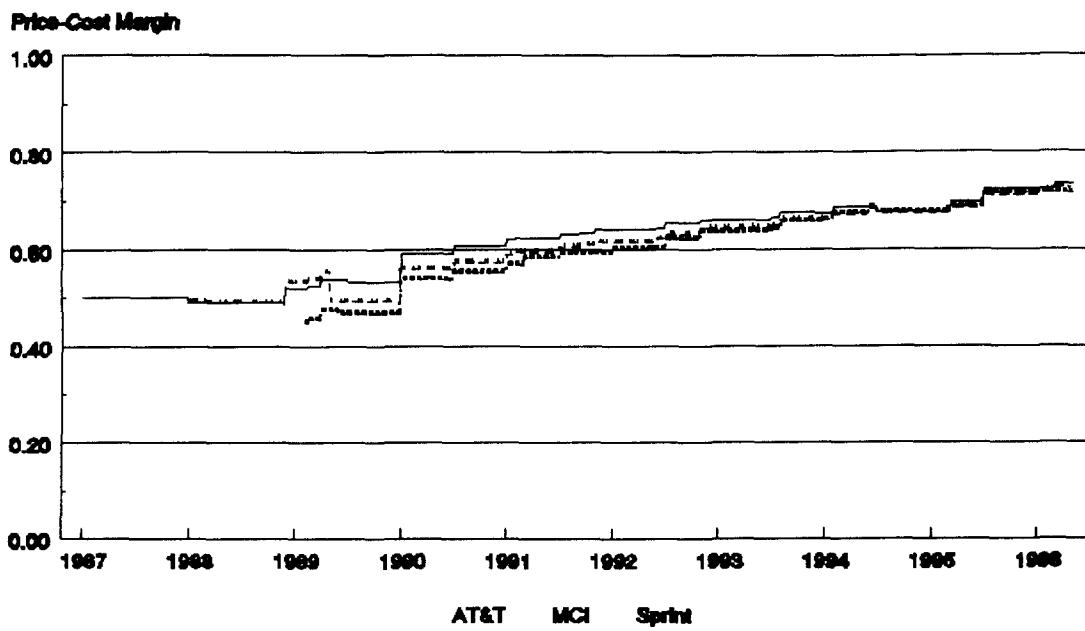
**APPENDIX B-FIGURE FORTY-TWO**  
**PRICE-COST MARGINS FOR WATS DEDICATED OUTBOUND - 36 MONTH CONTRACT**  
**(1,000 HOURS PER MONTH)**



Note: Sprint uses a 24 month contract.

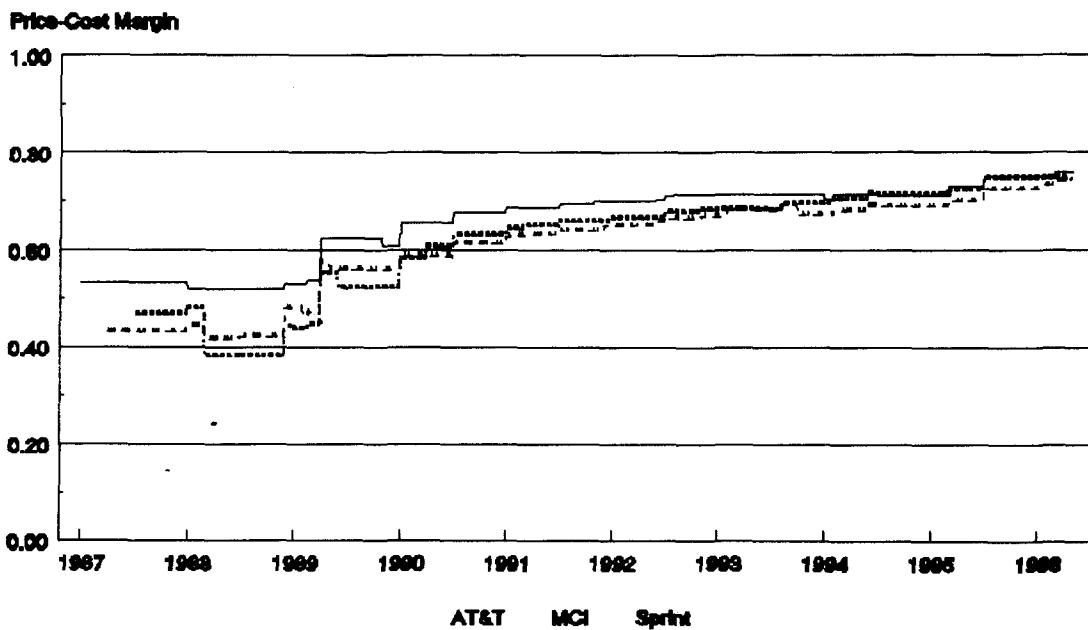
Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FORTY-THREE**  
**PRICE-COST MARGINS FOR WATS SWITCHED INBOUND**  
**(100 HOURS PER MONTH)**



Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

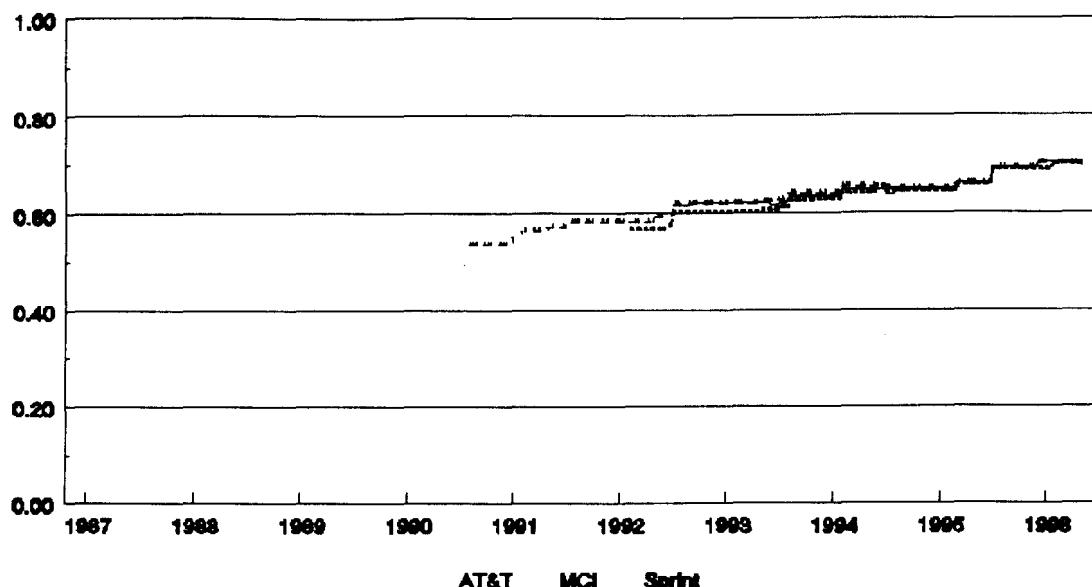
**APPENDIX B-FIGURE FORTY-FOUR**  
**PRICE-COST MARGINS FOR WATS DEDICATED INBOUND**  
**(1,000 HOURS PER MONTH)**



Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FORTY-FIVE**  
**PRICE-COST MARGINS FOR COMBINED SWITCHED SERVICE**  
**(100 HOURS PER MONTH)**

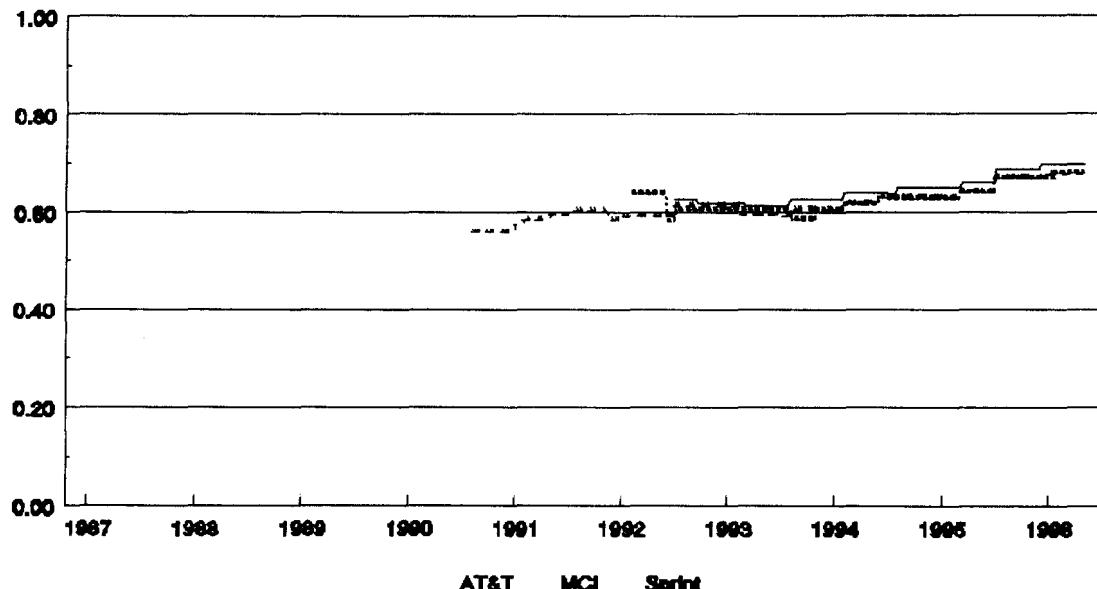
Price-Cost Margin



Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FORTY-SIX**  
**PRICE-COST MARGINS FOR COMBINED DEDICATED SERVICE**  
**(1,000 HOURS PER MONTH)**

Price-Cost Margin



Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

## SCENARIO SEVEN

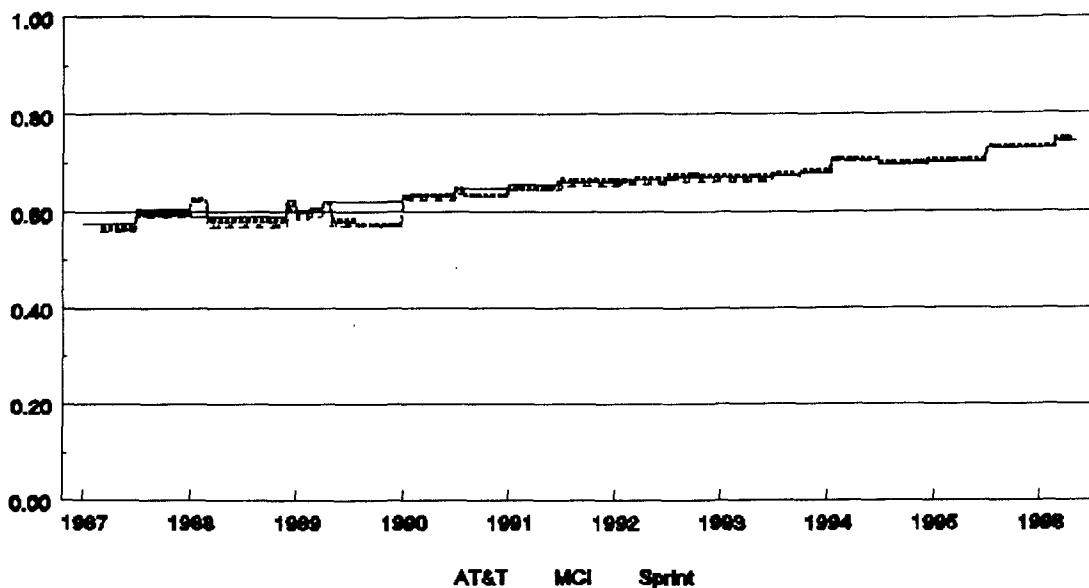
### CALLING PATTERN DISTRIBUTION

Time-of-Day Distribution		
	MTS	WATS, 800 & Combined Services
Day	85%	40%
Evening	10%	30%
Night/Weekend	5%	30%

Mileage Distribution of Interstate Calls		
	MTS	WATS, 800 & Combined Services
0-292	0%	20%
293-430	1%	20%
431-925	8%	20%
926-1910	37%	20%
1911-3000	54%	20%

**APPENDIX B-FIGURE FORTY-SEVEN**  
**PRICE-COST MARGINS FOR MTS**

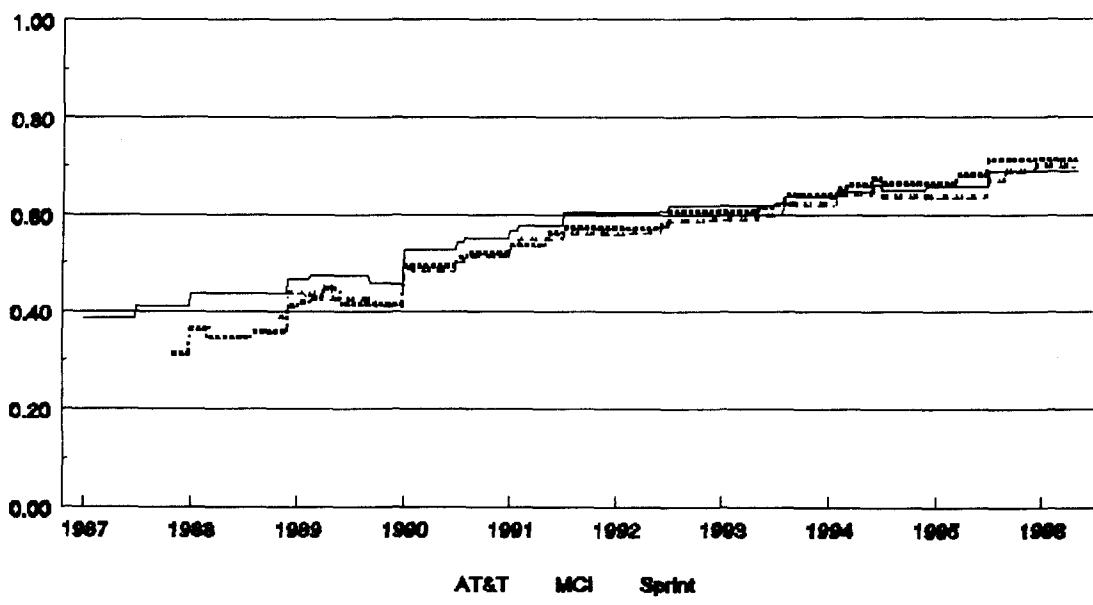
Price-Cost Margin



Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

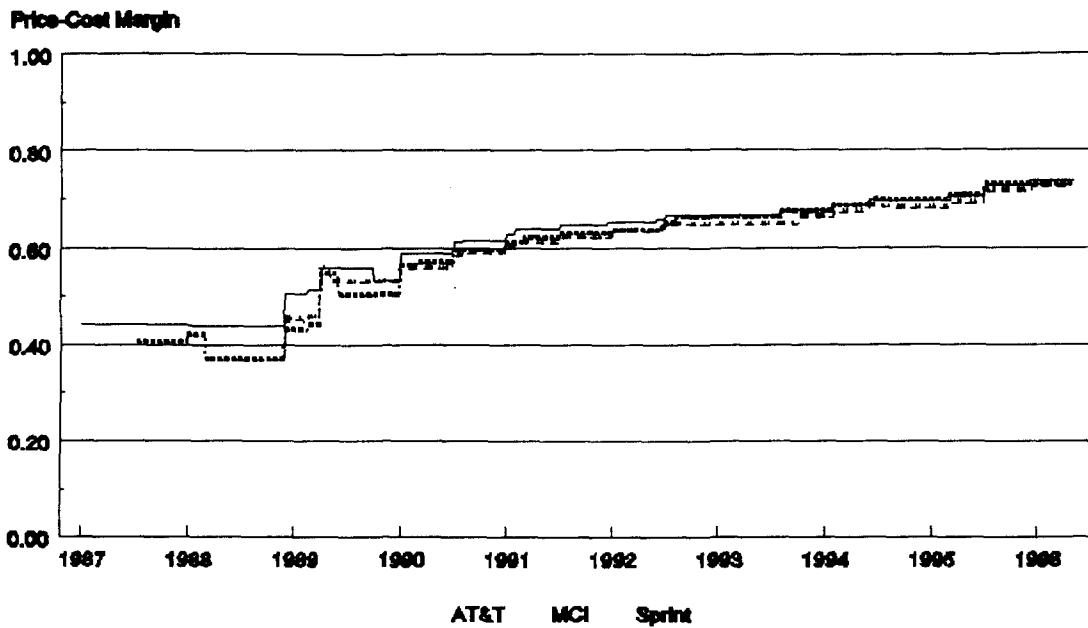
**APPENDIX B-FIGURE FORTY-EIGHT**  
**PRICE-COST MARGINS FOR WATS SWITCHED OUTBOUND**  
**(100 HOURS PER MONTH)**

Price-Cost Margin



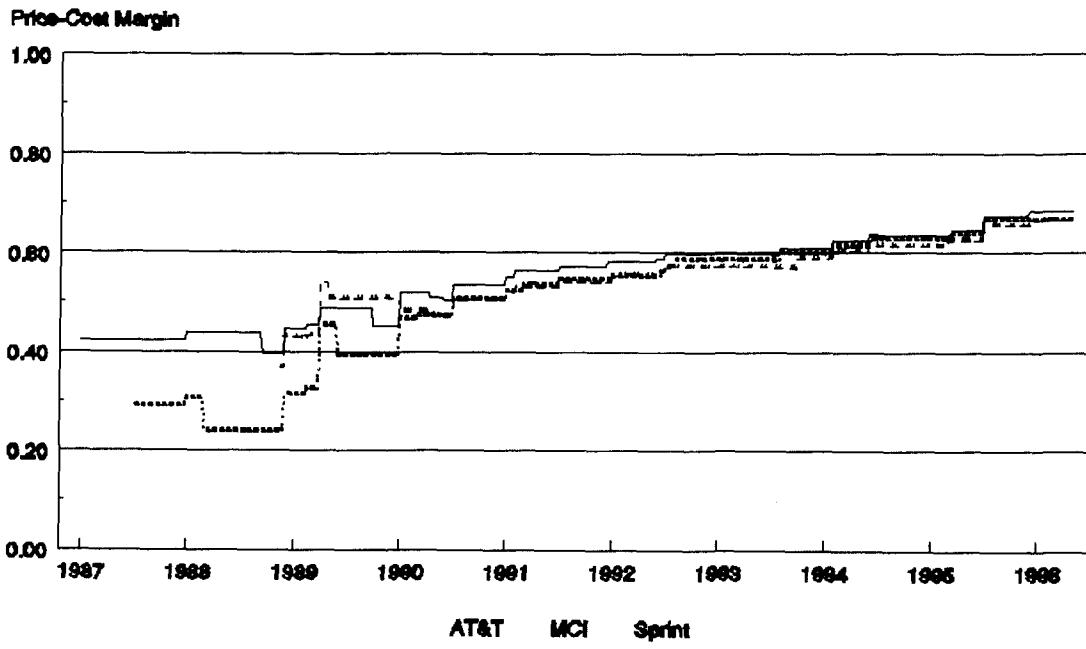
Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FORTY-NINE**  
**PRICE-COST MARGINS FOR WATS DEDICATED OUTBOUND**  
**(1,000 HOURS PER MONTH)**



Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

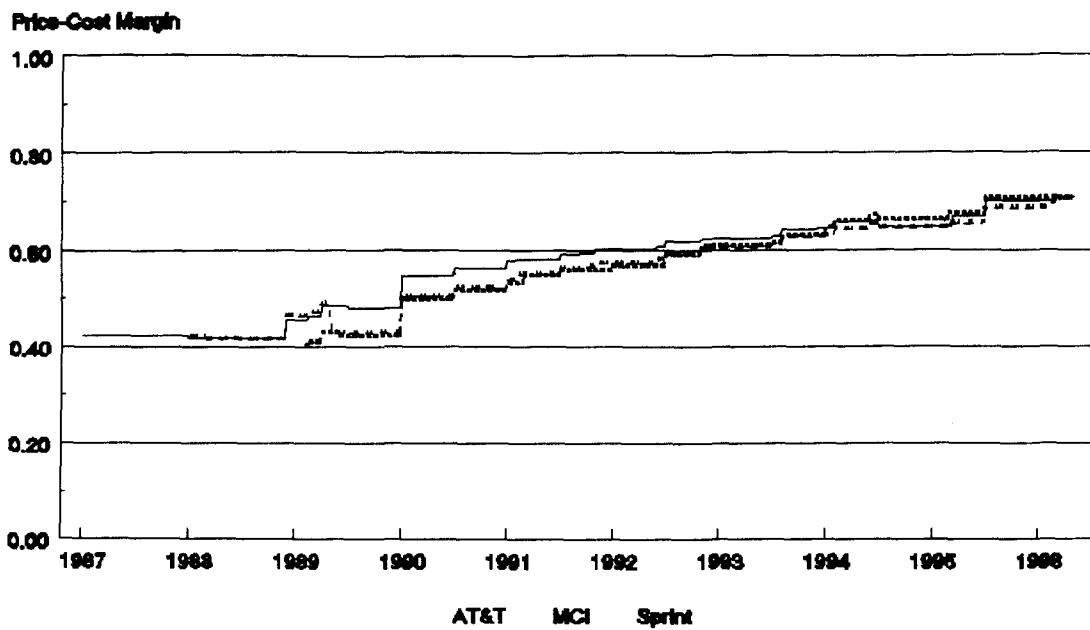
**APPENDIX B-FIGURE FIFTY**  
**PRICE-COST MARGINS FOR WATS DEDICATED OUTBOUND - 36 MONTH CONTRACT**  
**(1,000 HOURS PER MONTH)**



Note: Sprint uses a 24 month contract.

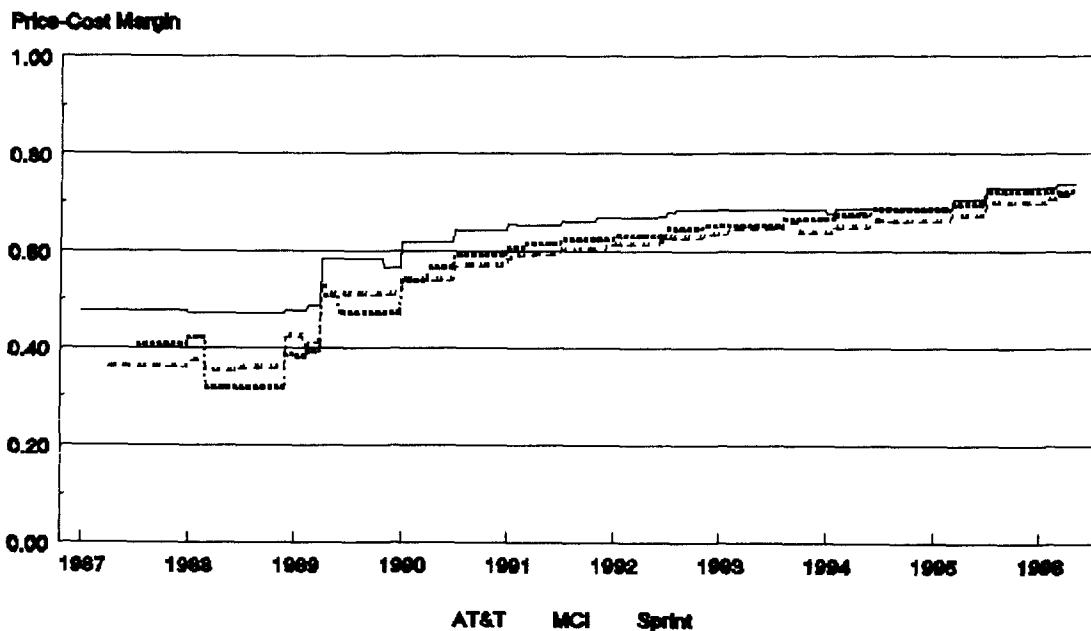
Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FIFTY-ONE**  
**PRICE-COST MARGINS FOR WATS SWITCHED INBOUND**  
**(100 HOURS PER MONTH)**



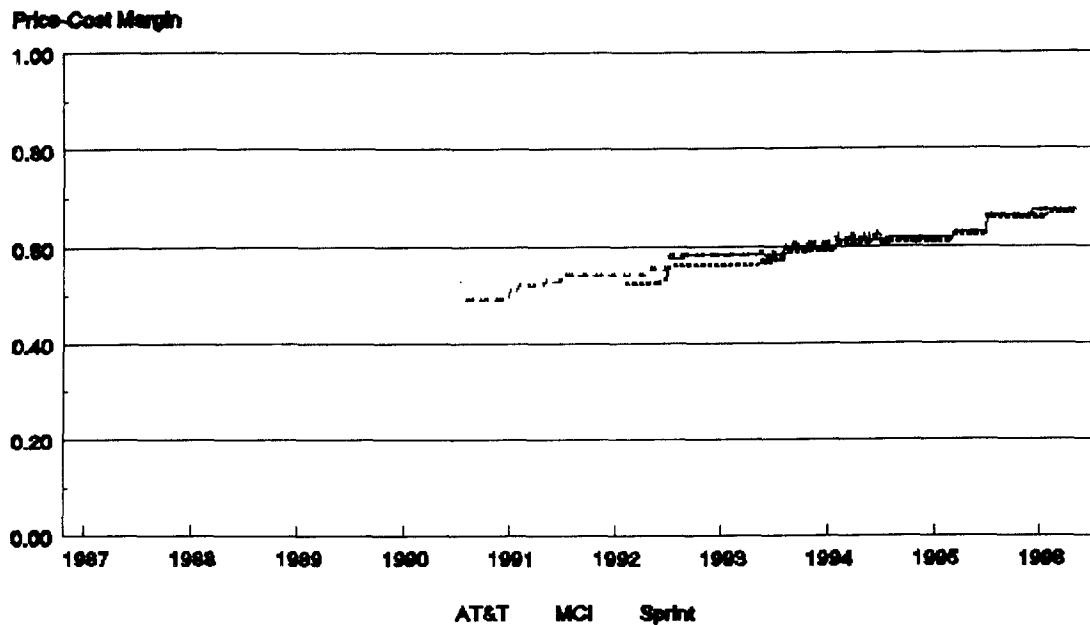
Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FIFTY-TWO**  
**PRICE-COST MARGINS FOR WATS DEDICATED INBOUND**  
**(1,000 HOURS PER MONTH)**



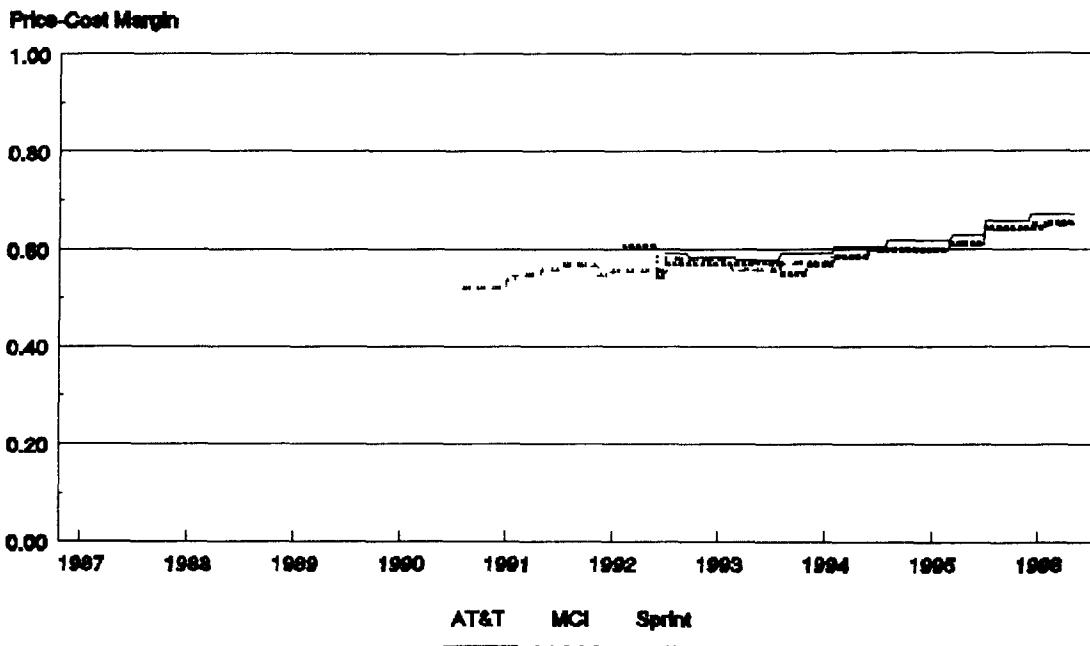
Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FIFTY-THREE**  
**PRICE-COST MARGINS FOR COMBINED SWITCHED SERVICE**  
**(100 HOURS PER MONTH)**



Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FIFTY-FOUR**  
**PRICE-COST MARGINS FOR COMBINED DEDICATED SERVICE**  
**(1,000 HOURS PER MONTH)**



Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

## **SCENARIO EIGHT**

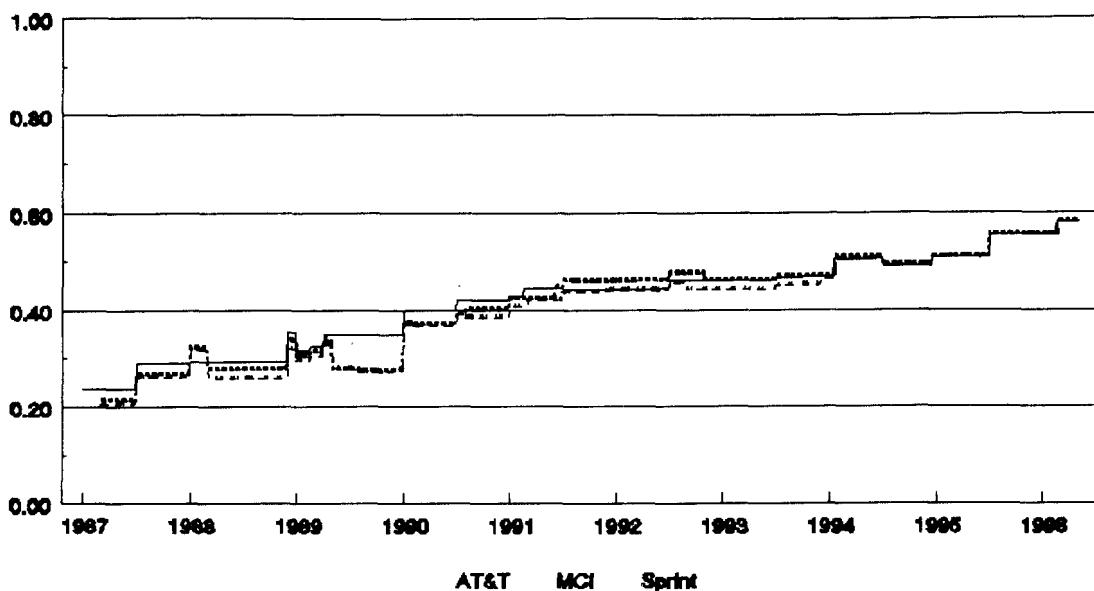
### **CALLING PATTERN DISTRIBUTION**

Time-of-Day Distribution		
	MTS	WATS, 800 & Combined Services
Day	5 %	5 %
Evening	10 %	10 %
Night/Weekend	85 %	85 %

Mileage Distribution of Interstate Calls		
	MTS	WATS, 800 & Combined Services
0-292	0 %	20 %
293-430	1 %	20 %
431-925	8 %	20 %
926-1910	37 %	20 %
1911-3000	54 %	20 %

**APPENDIX B-FIGURE FIFTY-FIVE  
PRICE-COST MARGINS FOR MTS**

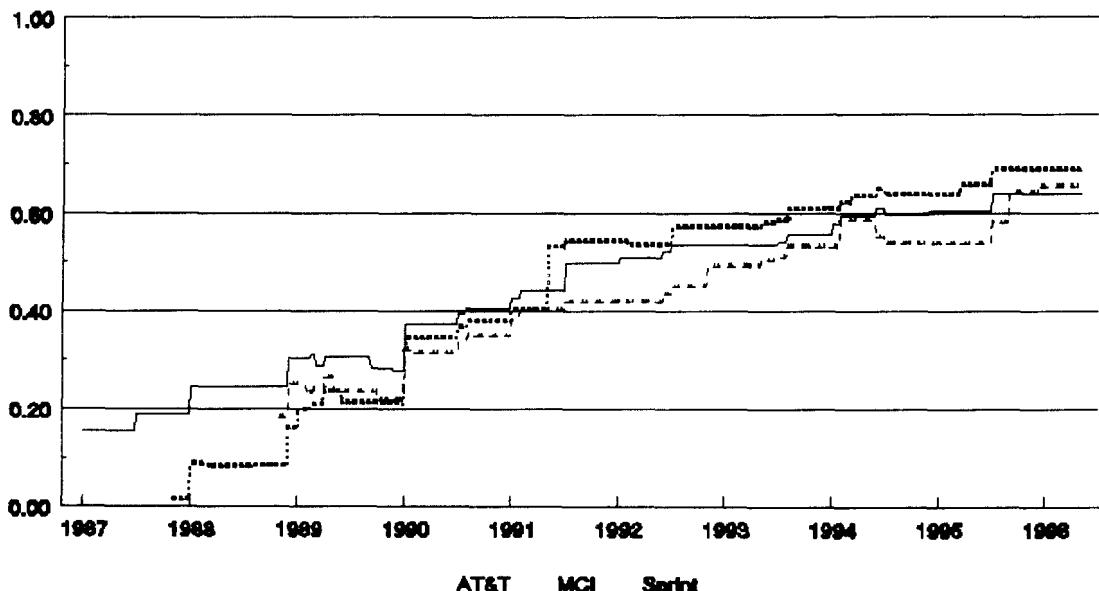
Price-Cost Margin



Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

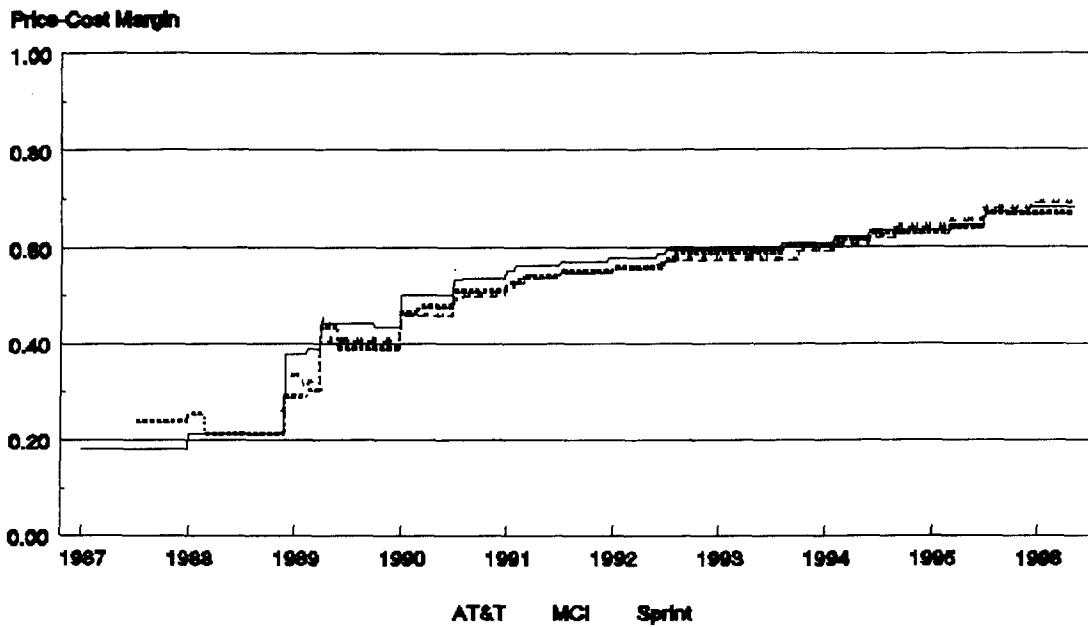
**APPENDIX B-FIGURE FIFTY-SIX  
PRICE-COST MARGINS FOR WATS SWITCHED OUTBOUND  
(100 HOURS PER MONTH)**

Price-Cost Margin



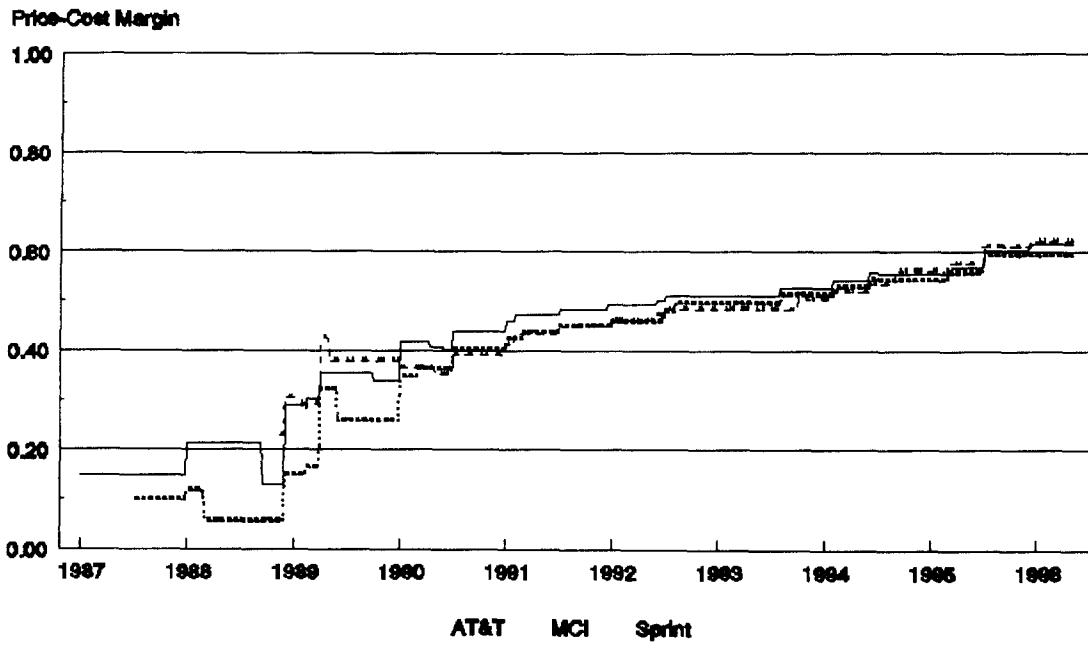
Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FIFTY-SEVEN**  
**PRICE-COST MARGINS FOR WATS DEDICATED OUTBOUND**  
**(1,000 HOURS PER MONTH)**



Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

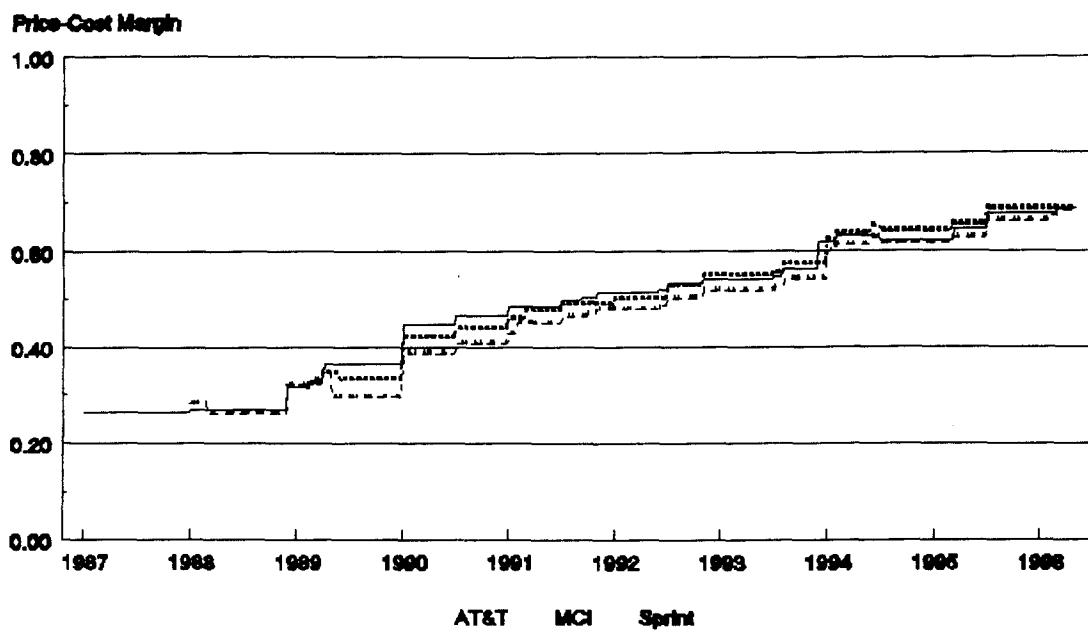
**APPENDIX B-FIGURE FIFTY-EIGHT**  
**PRICE-COST MARGINS FOR WATS DEDICATED OUTBOUND - 36 MONTH CONTRACT**  
**(1,000 HOURS PER MONTH)**



Note: Sprint uses a 24 month contract.

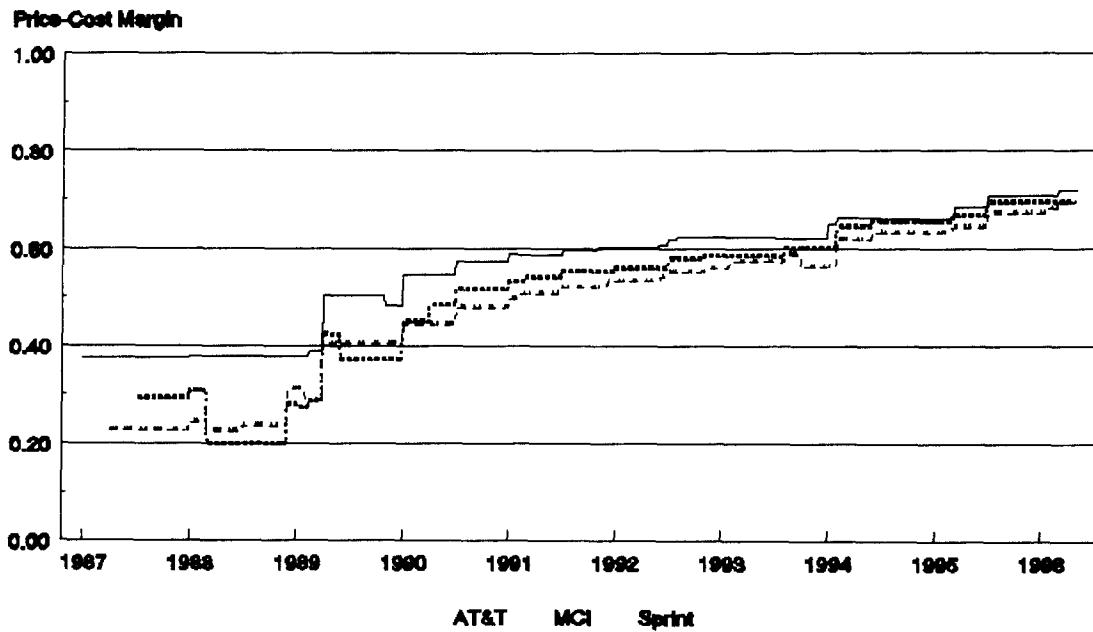
Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE FIFTY-NINE**  
**PRICE-COST MARGINS FOR WATS SWITCHED INBOUND**  
**(100 HOURS PER MONTH)**



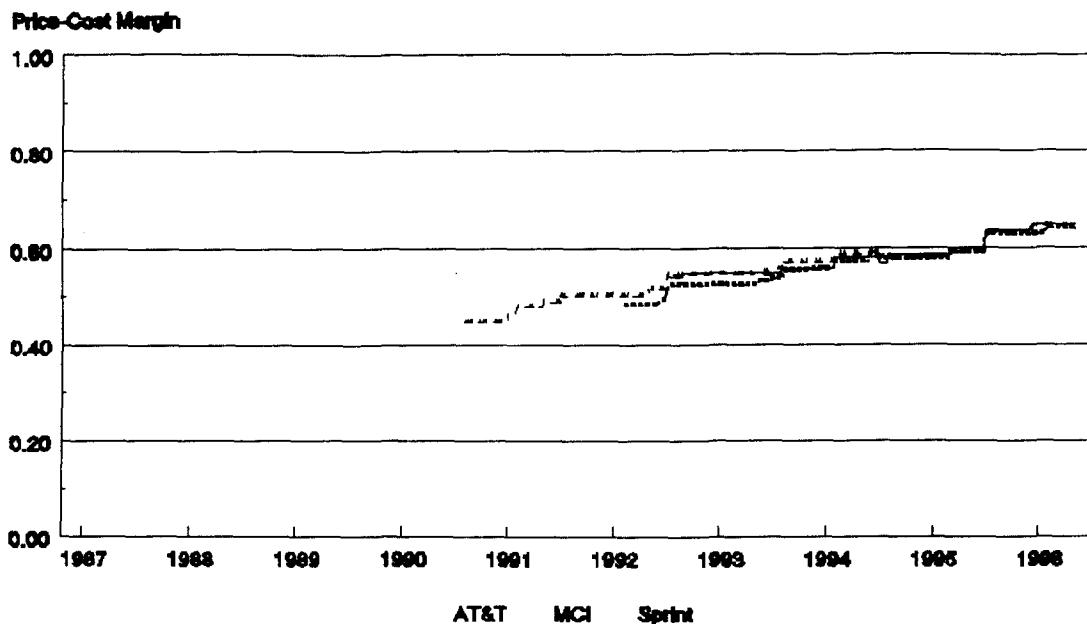
Sources: Marginal costs from FCC; and rates from HTL Telemangement, Ltd.

**APPENDIX B-FIGURE SIXTY**  
**PRICE-COST MARGINS FOR WATS DEDICATED INBOUND**  
**(1,000 HOURS PER MONTH)**



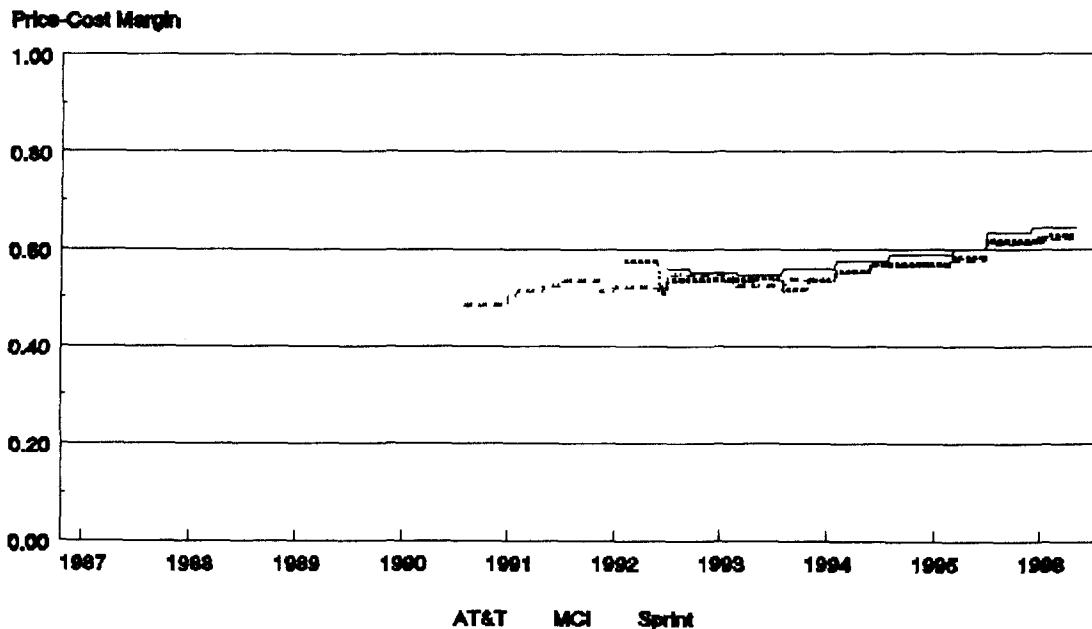
Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemangement, Ltd.

**APPENDIX B-FIGURE SIXTY-ONE**  
**PRICE-COST MARGINS FOR COMBINED SWITCHED SERVICE**  
**(100 HOURS PER MONTH)**



Sources: Marginal costs from FCC; and rates from HTL Telemanagement, Ltd.

**APPENDIX B-FIGURE SIXTY-TWO**  
**PRICE-COST MARGINS FOR COMBINED DEDICATED SERVICE**  
**(1,000 HOURS PER MONTH)**



Sources: Marginal costs from FCC and Pacific Bell; and rates from HTL Telemanagement, Ltd.

## SCENARIO NINE

### CALLING PATTERN DISTRIBUTION

Time-of-Day Distribution		
	MTS	WATS, 800 & Combined Services
Day	40%	85%
Evening	30%	10%
Night/Weekend	30%	5%

Mileage Distribution of Interstate Calls		
	MTS	WATS, 800 & Combined Services
0-292	12%	0%
293-430	9%	1%
431-925	53%	8%
926-1910	24%	37%
1911-3000	2%	54%